

Making an astute decision is not difficult when you have all of the correct and relevant information!

## The 'Kangaroo Jumper' Prospectus

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- Over 2500 installations and no Injury Lawsuits EVER!
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Installation methods to suit a variety of circumstances



Australian Owned - Designed - Manufactured

About the Owner and Australian operation



**Contact Details** 

Honesty – Integrity – Reliability

are the cornerstones of our business with you!



Why it is the safest Commercial Playground Product in the world?

#### Over 2500 installations and no Injury Lawsuits EVER!

This statistic speaks for itself and it is not just by chance! Careful monitoring and collating of injury statics on the Jumping Pillow in the USA during the period 2005 – 2012 was the basis for the redesign and re-branding in 2013. Solutions were found to preventing all of the common injuries without interfering with the dynamics of the product. In 2013, the 'Kangaroo Jumper was born in the USA.

#### It looks the same as another Jumping Product but what makes it different?

There are three main elements that differ:

- 1. The Kangaroo Jumper is installed 'Low Level' and stays 'Low Level' The method of installation needed to be changed to achieve this. Being 'Low Level' eliminated participants jumping off the jumper from great heights, this of course greatly lessened the impact on knees and ankles. An added bonus to this change is that changing the inflated shape, also meant that more people can jump safely on the same size jumper.
- 2. Exposure of the 'Hard Edge' proved to be responsible for 88% of all injury. The problem was that ground staff had no way to monitor the sand depth until the hard edge was fully exposed. I incorporated a 'Sand Depth Indicator' into the new design. Now, ground staff can see in an instant where the sand depth needs attention. Being able to easily attend to this completely eliminated 'Hard Edge' injuries.
- 3. Signage. The signage was too small and all wrong! Participants simply did not read it. Now they do!

#### **'WINNER' Australian Playground Equipment Safety Award 2023**

It was an honor to receive this award and pleasing that our innovations have been recognized in Australia.











## **First Place!**



Playground Safety Product Manufacturer of the year 2023

THE KANGAROO JUMPER'
Australian Made
Awards
WINNER 2023



Product Options that suit a variety of circumstances



#### Regular 'Sand Surround'

A favorite in most places however, that is probably the result of lacking knowledge about other options exclusive to the Kangaroo Jumper. The sand-surround is a solid option though and is a tried and proven winner in any commercial playground. Available in five different colours or a combination of!



#### The 'No Sand' option (exclusive)

This product has taken the industry in the USA and Canada by storm and it is hoped that the Australian industry will also recognize the enormous benefits. On this model the hard edge is permanently covered by a special carpeted foam. It looks great and there is no sand top-up or maintenance required whatsoever. If you have an existing jumper close to your swimming pool or splash pad, and sand is being transferred from one to another clogging up filters then this is the model for you!



#### The 'Quick Release' (exclusive)

Everything wears out eventually and when that time comes to replace your jumper, re-installation can be arduous and costly. Our quick release model makes replacement a breeze and can easily be carried out by your own ground staff. Both our Sand and No sand models can be ordered with this feature.





#### The Indoor 'Joey Jumper' (exclusive)

Installed on a concrete floor this product is the BOMB! Imagine having a Caravan Park and being able to please everybody even on a rainy day! Perfect to install in an existing open sided structure as well! The 'Joey Jumper' will NEVER wear out and is a life-long product.

Worldwide, no one has even come close to the innovation and features we've built into this product.







## Installation methods to suit a variety of circumstances

#### Methods:

We have 5 different methods of installing a Kangaroo Jumper. These methods are all tried and proven and allow us to say 'Yes' when others frequently say 'No'. Differing soil types, water table, main vein tree root and a host of other circumstances, will often complicate installation and also cause problems to manifest after installation. That's why different methods of installation have been developed over time and one of our methods is likely to be right for your specific circumstances.

One install method is not right for ALL installations and that is why you will often see our opposition product trying to jump out of the ground. The method of every Kangaroo Jumper installation is determined by the owner of Playsafe Products Pty. Ltd. – Gary Wakerley, there is no one more accredited or experienced in the world at installing constant air inflatables.

#### Going the extra mile:

We see it all the time when we are replacing our opposition product with a Kangaroo Jumper. The original excavation had problems that were glossed over by the previous installers. We take the time to fix the problem so that the new installation is correct in every way.



This example (to the left) was encountered at a Discovery Park in NSW. The original excavation lost the entire corner due to a cave in. This results in the finished product having one corner with a 3m radius. We simply can't have our product looking like that, so the replacement team took the time and extra expense to rebuild the entire corner before proceeding to complete the install.





Do It Yourself Installations: Doing it yourself is not as difficult as it may seem and you can save \$'s by doing so. We provide a comprehensive install manual and all DIY's are monitored directly by phone with the installer prior to and throughout the actual day of installation. Ben from Riverbend Youth Center in Tasmania had this to say: "We followed the install manual and Gary's help by phone on the day was invaluable to us achieving a

perfect result – very happy customers are we! "



Australian Owned – Designed – Manufactured

#### The Story - Gary Wakerley

Gary has been involved in the Caravan Park industry across several platforms for 28 years. In 2005 he launched the Jumping Pillow product in the USA, Canada and South America. Along the way he gained exposure to, and developed expertise in, other major sectors such as Farm-Tourism, the Resort Industry and the Indoor Family Entertainment sector.

It only took a few years before major aspects of the product surfaced as being less than ideal, and he set about engineering changes to affect the life of the product and the safety of the product. The implementation of those changes proved difficult and were all rejected by the owners of the parent company brand.

In 2010 he discarded the Jumping Pillow brand and launched the Kangaroo Jumper brand incorporating ALL of the longevity and safety improvements into the new product.

The Kangaroo Jumper quickly became and still is the market leader throughout the America's. In 2015 he appointed an Australian distributor for the product, the distributor and subsequent distributors failed to uphold the Integrity of the brand and in 2018 he sold the American company in order to personally take the reins of the Australian manufacture, installation and distribution.

The timing was not kind as Bush Fires followed by Covid, followed by Floods then followed by the industry insurance debacle, impeded progress into the Australian market. With all of that behind us we're now making strides across Australia in getting the message out. That message is quite simple – The Kangaroo Jumper is the safest playground jumping product on the market 'period'.

#### The Company - We're unashamedly Old School!

It has never been about maximizing profit! It's about being fair and reasonable and doing everything possible to produce a product that we can be proud of. **Your success with our product is 'our success'.** 

We have backed up an exceptional product with an Australian team to serve you well, very capable office and administration together with installation teams located in Victoria (also servicing SA and WA), Tasmania, Central NSW, NT and Queensland.

Every client speaks directly with the owner of the company – Gary Wakerley. Every project is scrutinized and planned by him with product suitability, maximum comfort and safety and people movement in mind. The owner of PlaySafe Products Pty. Ltd. is unquestionably the most experienced, qualified and accredited person in the world to advise you on Playground Jumping Products and their installation.

PlaySafe Products Pty. Ltd. Is a place where Honesty, Integrity and Reliability actually mean something





#### Website:

https://kangaroojumper.au

### Website enquiry form:

https://kangaroojumper.au/KJForm.html

## E-Mail Gary Wakerley directly:

gary@kangaroojumper.com.au

## Phone Gary Wakerley directly:

07 3497 5024

#### Postal address:

157 Parfrey Road, Rochedale South Queensland 4123



At the end of the day, all we ask is your consideration!



## Are there things to do on a Kangaroo Jumper other than Bounce and Jump?



There's an endless number of games that can Be played on a 'Kangaroo Jumper' and it is Wonderful to see kids use their imagination and invent new games to play.

The Kangaroo Jumper is also an awesome way to stay fit and healthy. You can try hosting an exercise or aerobics class on top of your Kangaroo Jumper.

For those who love a challenge, try balance training, yoga or pilates!

How about a game of Volleyball? Just set up the net across the middle of the jumper.

You can use the colour panels on the jumper in imaginative and creative ways to create fun games for the little ones!

ALWAYS REMIND EVERYBODY THAT SOMERSAULTS AND FLIPS ARE STRICTLY FORBIDDEN!

# I'M NOT INTERESTED IN COMPETING WITH ANYONE. I HOPE WE ALL MAKE IT.







# It's all about SAFETY! Always has been – always will be!



We are: Playsafe Products Pty. Ltd. T/A Kangaroo Jumper we're worldwide but it's Aussie blood that runs through our veins.